

ADOPTION First 3 to 6 Months

PRE-ONBOARDING

Gale	Your Team
<p>Your Gale Sales Consultant will send you an email introducing you to your Customer Success Manager.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Gather Internal Stakeholders who need to be involved in the onboarding (technical staff for access, contacts who will be promoting to teachers/users, etc.). <input type="checkbox"/> Schedule Onboarding Meeting using the Customer Success Manager's link (found within your initial email). <input type="checkbox"/> Brainstorm goals for your new resources at 3 months, 6 months, and 1 year.

TECHNICAL IMPLEMENTATION

Gale	Your Team
<p>The Gale Electronic Access Team will send you an email with links to all of your new databases and the access code to authenticate.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Respond to the Access Email if you would like to utilize IP Authentication on campus. Include your IP address or range in your response. <input type="checkbox"/> Determine any other authentication methods you would like to enable and prepare this information for your Onboarding Meeting. Gale can support onboarding with: <ul style="list-style-type: none"> ✓ Updating your access code to something unique and easy for students to remember ✓ Google or Microsoft SSO, ClassLink, Clever, Canvas, Schoology, etc. <input type="checkbox"/> Add links to your website, wherever students and teachers typically access virtual resources. <ul style="list-style-type: none"> ✓ Add your access code to the location students access for their passwords (example: access protected Google Doc). <input type="checkbox"/> Determine if there are any other locations you would like to place your links, like LMS or another site. Bring this list to your Onboarding Meeting.

ONBOARDING

Gale	Your Team
<ul style="list-style-type: none"> <input type="checkbox"/> Gale Customer Success Manager will ask questions regarding your goals needs, access, and support, to create a success plan. <input type="checkbox"/> Gale CSM will schedule next meeting to follow up on your usage and goals. 	<ul style="list-style-type: none"> <input type="checkbox"/> Engage with Success Planning Conversation. <input type="checkbox"/> After meeting take appropriate steps to achieve goals. <input type="checkbox"/> Prepare any information you want to share with your Gale Trainer. <input type="checkbox"/> Browse the Support Site for marketing and best practice tips.

TRAINING ASSESSMENT

Gale	Your Team
<ul style="list-style-type: none"> <input type="checkbox"/> After onboarding, a Gale Trainer will schedule a meeting with you. <input type="checkbox"/> The will work with you to assess your training needs. 	<ul style="list-style-type: none"> <input type="checkbox"/> Identify a common time and place for optimum attendance <input type="checkbox"/> Market the training